



SMALL
BUSINESS
DEVELOPMENT
CENTER

EAST BAY

*East Bay Small Business Development Center
presents*

2024 Capital Summit

Lender Presentations and Networking with Lenders on
Financing Start-ups and Growing Businesses

April 25, 2024 | 10am - 1pm
at Cal State East Bay New Union, MPR Room Hayward, CA

Join East Bay SBDC's First 2024 Capital Summit!

- In need of capital to start or grow your business?
- Want to learn financing available for different stages of business?
- Want to learn different channels for financing your business?

Get ready to meet and network with East Bay's leading lenders.

Gain valuable insights on securing capital and funding for your various business stages and needs.

Don't miss out on this incredible opportunity to learn, connect, and finance your business.

REGISTER →

Check out our [website](#) for more information.

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Small Business Finance



CAPITAL SUMMIT SCHEDULE

- **Welcome and Opening Remarks**

Don Marek, Senior Vice President, Commercial Banking, **Fremont Bank (Gold Sponsor)**

- **SBA Financing for Small Businesses**

Chris Horton, San Francisco District Director, U.S. Small Business Administration

- **Capital Opportunities for Small Businesses**

Clair Whitmer, Assistant Deputy Director, California Office of the Small Business Advocate

- **Panel Presentation and Discussion on Small Business Financing**

Invited Bank/Lender Speakers

- **Financing for Start-up & Early Stage Entrepreneurs**

Adrian Gomez Zavala, VP, Relationship Manager, Main Street Launch

Mike Dang, Loan Officer, CDC Small Business Finance

- **Financing for Women, Black, Latinx and Native owned Businesses**

Philip Wong, Regional Manager, U.S. Zero Barriers to Business, BMO

- **Bank Financing**

Eric Ng, Sr. Manager, Commercial Relationship Management (SBA), Fremont Bank

- **Business Bank Services**

Christos Coutelier, VP Banking Center, Comerica Bank

Carlos Reyes, Business Development Officer, United Business Bank

- **Financing using Factoring and Purchase Order Finance**

Andrew Krone, SVP of Sales, Marble Bridge Funding Group Inc.

- **Equity Financing – Angel and Venture Capital Investments**

Shawn Flynn, Principal, Global Capital Markets & Host, The Silicon Valley Podcast

- **Navigating SBIR/STTR Funding Opportunities**

Charles Eason, SBIR/STTR Advisor, Tech Futures Group and East Bay SBDC

- **Q&A**

- **Closing Remarks - Fremont Bank (Gold Sponsor)**

- **Catered Lunch**

- **Networking for Lenders, East Bay SBDC Advisors and Businesses**

Business will have opportunity to meet and speak one-on-one with lenders and East Bay SBDC Advisors at tables.

SPEAKERS



Don Marek
Senior Vice President,
Commercial Banking
Fremont Bank
(Gold Sponsor)



Chris Horton
San Francisco District
Director U.S. Small
Business Administration



Clair Whitmer
Assistant Deputy Director
California Office of the
Small Business Advocate



**Scan the code to register
and take your business to the
next level!**

For more information on East Bay SBDC's Capital Summit, workshops, one-on-one advising and funding assistance, visit www.eastbaysbdc.org or call **510-885-4801**.

